

# Price Increase Notification

Dear Valued Customer,

Hospeco Brands Group remains committed to providing dependable supply, competitive pricing, and the broad range of products and solutions you rely on.

Over the past several months, cost pressures across the global supply chain have intensified. While we have worked aggressively to mitigate and absorb these increases, several factors are having a sustained impact on the cost of manufacturing and delivering our products:

- **Fuel and transportation costs** – Rising diesel prices continue to drive higher domestic inbound and outbound freight costs
- **Ocean freight** – Container costs have increased substantially on key international shipping lanes, in some cases reaching *two to three times previous levels*
- **Raw materials** – Continued volatility in petroleum-based and other key inputs is increasing manufacturing costs
- **Carrier capacity** – Reduced carrier availability is contributing to higher transportation costs and increased pressure on supply chain reliability
- **Government directives** – New regulatory requirements are reducing the pool of qualified CDL drivers and carriers, tightening capacity and increasing trucking costs

These pressures have reached a level where we can no longer fully absorb the impact without adjusting pricing.

**Effective October 5, 2026**, Hospeco Brands Group will implement pricing adjustments on select product categories.

**Glove and chemical categories are excluded** from this increase.

Specific pricing information will be provided through your Hospeco Brands Group representative and will be available through our [customer portal](#) prior to the effective date. **Your price file will now highlight products** your company has purchased within the past 12 months. These recently purchased items will also appear at the top of the price list for quick and convenient reference. Contract pricing is subject to change at the appropriate time and will be advised separately.

We recognize the impact pricing changes have on your business and remain focused on mitigating costs wherever possible. We appreciate your continued partnership and your trust in Hospeco Brands Group.

**Renee Starr**

Chief Revenue Officer | Hospeco Brands Group